

# *Ocean Rate Bulletin*



## **Lettuce:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

### **Market Share-CY 2005:**

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean/index/asp](http://www.ams.usda.gov/tmd/ocean/index/asp).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: October 2005

Month\Year: 167.9 \ 1,001.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	25%	28%	13										
OOCL	25%	21%	13	\$3,775	\$455	\$40							\$4,270
NYK Line	19%	19%	12										
Evergreen	19%	19%	15										
P&O Nedlloyd	10%	9%	11	\$4,425	\$455	\$40	5%						\$5,141
APL	2%	3%	16	\$6.79 <sup>19</sup>	\$22 <sup>19</sup>	\$40	5%	\$34 <sup>19</sup>				630 pkgs.	\$5,428
Weighted Average Container Rate													\$4,571

<sup>19</sup> Rate is per package

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

*Monthly Market Share For: October 2005*

Month\Year: 3.7 \ 10.3

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	94%	95%	19	\$4,075	\$455	\$40							\$4,570
Hyundai	6%	5%	19										

*Weighted Average Container Rate*      \$4,570

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: October 2005

Month\Year: 77.3 \ 356.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	28%	39%	16	\$4,075	\$455	\$40							\$4,570
P&O Nedlloyd	27%	15%	18	\$4,425	\$455	\$40	9%						\$5,318
MOL	21%	24%	20	\$4,050	\$455	\$40							\$4,545
Yang Ming	17%	14%	21										
NYK Line	8%	6%	18										

Weighted Average Container Rate \$4,826

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: October 2005

Month\Year: 8.1 \ 23.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	100%	53%	10	\$2,400	\$240	\$40	50%						\$3,880
NYK Line	0%	10%	13										
Yang Ming	0%	9%	10										
Hyundai	0%	9%	10										
Maersk-SeaLand	0%	9%	13	\$2,486	\$455	\$40	50%						\$4,224
Hanjin	0%	9%	10										

**Weighted Average Container Rate**      \$3,880